



# Peter Duvall

Curriculum Vitae (CV)

## What job i'm looking for? My positive points

As an Executive Sales Leader, I have built and led Information Technology, Telecommunications and Managed Services focused sales teams to deliver results and outperform sales targets. I focus myself and my team's efforts on strategic alliances with both internal and external stakeholders to create an excellent customer experience and drive mind share and wallet share by leveraging my extensive expertise in devising and executing strategic and tactical business plans. I retain strong talent and deliver significant revenue and margin gains back to the business.

In my most recent role, I was the Sales Director for National Accounts with Spectrum Enterprise team under Time Warner. Our team's responsibility was to increase revenues within the Fortune 1000, Top 200 largest privately held firms in the United States and the United States Government. Prior to Time Warner Cable, I was National Director at Sprint/Nextel where I led a team of Channel Managers with the responsibility of business development and sales with Service Providers.

I hold a Bachelor of Arts from Towson University in Political Science and Geography and a Master's degree in Environmental Science from Towson University as well. Additionally, I have completed many leadership development courses as well as significant technology training through various firms

Preferred occupation	Telesales Executive jobs Sales jobs - corporate, retail, telesales, telemarketing
	Telesales Consultant jobs Sales jobs - corporate, retail, telesales, telemarketing
Preferred work location	Annapolis Maryland

## Contacts and general information about me

Day of birth	1966-10-21 (58 years old)
Gender	Male
Residential location	Annapolis Maryland
Telephone number	<i>Information is available only for registered users.</i> <a href="#">Sign in</a>

Email address

*Information is available only for registered users.*

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**Additional information**

Salary you wish	10000 \$ per month
How much do you earn now	100000 \$ per month